## **Congratulations to Curt Arthur, SIOR**



SVN Managing Director and Principal Broker

Curt is scheduled to become President of the Salem Area Chamber of Commerce Board of Directors July 1, 2017





## JUNE REALTOR® SPOTLIGHT

Presented by the Membership Outreach & Public Relations Committee

Savannah Casper

Company Affiliation: Paramount Real Estate Services

How long have you been in real estate: Licensed for 2 years but grew up with family embedded in real estate.

Tell us about your aspirations to grow the Casper Team at Paramount Real Estate Services: We are thankful for the team size at this point.

**Tell us a little about your background in personal and in business:** I was in retail management for 10 years and then decided to be a veterinarian assistant for three years along with doing networking for Dr. Rossman at West Salem Vision Center for 5 years, I grew up on a farm, Love to Travel...places of interest last year was Oslo Norway and Israel.

**Do you have a MENTOR in your life:** I work with Adi Klevit who is my business consultant and my dad Leo Casper is a big part of my mentorship.

What are current challenges you're seeing in the real estate market: There are a lot of buyers that have to sell before they can get an offer accepted. Contingencies make it harder and finding somewhere to rent is not easy right now.

**Benefit of being involved in networks:** I am an active member of four different networks. Salem Chamber Greeters, Business Networks International/Salem Partners for Success, Keizer Chamber and Retirement Connection. I am the luckiest agent in town! I work with the best people in Salem; networking allows me to build relations on trust and has taught me the philosophy of givers gain and this is a natural way of life for me.

**Do you have niche within real estate:** Working with the elderly and helping to downsize/right-size making their transition as smooth as possible.

Share with us your connection with volunteering and ways you give back to our community: I mentor youth ages 12-18, we call our self's the Mustang Makeover, we work with horses once a week and I help teach young youth to work and get involved in the community.